

**From:** [Aimee Barnes](#)  
**To:** [Davis, Chris \(GOV\)](#), [Schuler, Reed \(GOV\)](#) 肱膈垢毓ヒヨ譽忉夔ㄣ嬰㊄嬰蒲=士歎棺  
[敬愠穀檢涑涑](#)  
**Date:** Sep 26, 2017 at 3:40 PM  
**Subject:** FW: Alliance – Updated Narrative and Spreadsheet  
**AttachmentList:** 2

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Let me know if this looks okay to you and if there are any issues. Otherwise I think folks will try to get it out the door ASAP.

**From:** Kevin Welsh [mailto:kevin.welsh@gmail.com]  
**Sent:** Thursday, September 14, 2017 11:32 AM  
**To:** Pete Ogden; Aimee Barnes  
**Subject:** Alliance - Updated Narrative and Spreadsheet

Pete, Aimee,

Attached is an updated budget narrative and spreadsheet.

As I reported to Aimee, I met with Vicki Arroyo this morning - it was a good conversation and helped me begin to establish some trust. At the same time, her comments underscored the amount of work and coordination that will be required to move substantive initiatives forward on the domestic front. As I already noted to Aimee, I didn't directly raise the possibility of a secondment because Vicki preempted by saying that she is not in a position to staff other groups, like WASI - based on the conversation I would rule it out as a possibility, but timing wasn't right to raise it.

In light of my conversation with Aimee earlier this week, and the conversation with Vicki, as well as additional thinking on the budget, I have made some changes in the attached:

1. I included the domestic policy expert in the budget as an alliance staff person. This role is definitely going to be needed and its not clear that we will get it from Georgetown. Also, I would rather start with it included, than reflected off the budget.
2. I included \$100,000 per year for Alliance initiatives, in addition to the \$25,000 for comms. Aimee and I felt that we need to include something in the program budget to work with and can't completely rely the in-kind Rhodium type arrangement.

top line - two year budget - 1.48, 738k in the first year and slightly more in the second. In kind support is approximately 275k per year.

Pete - I suspect that you think this will be a bit of a shock for Hewlett. That said, I think it is difficult to pitch something more scaled back than this. This provides some room for negotiation, but also is a pretty realistic take on a lean budget.

In any case, perhaps best for the three of us to talk today or tomorrow. I am pretty flexible.

Best Kevin